



YOUR TRUSTED  
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**MORE ABOUT ASG**

ASG is the premier independent integrator of enterprise security solutions. Building on a strong reputation for engineering and service for over 45 years, we provide engineering excellence, world-class service, and security expertise to premier regional and national organizations.

We focus on providing best-in-class physical and integrated security solutions to enterprise level organizations including access control, video surveillance, intrusion detection, perimeter protection, and intercom/emergency call solutions.

# Security Process Optimization Analysis, Performance, Clarity

Security Process Optimization™ (SPO) is ASG's way of looking at your security processes as an independent outsider to improve Security's value to the organization.

It does this by creating a picture of where you are now, identifying performance gaps in the current structure and developing a road map to get you where you want/need to go.

## ASG'S APPROACH

SPO's seeks to link the strategy of your organization with the processes, people, and technology needed to execute that strategy.



By examining your organization in a holistic, independent manner, our SPO team is able show you the reality of your situation based on measurement and fact, not assumptions.

## PROCESS EVALUATION

The first step in our SPO analysis is to examine and measure the security processes already in place throughout your organization. We identify, map and determine the measurements used to evaluate the delivery of the processes and what parts of the organization they impact or intersect.

By examining and measuring your processes, you can determine what processes are lacking, need improvement, or are not meeting expectations. By comparing these processes to best-practices in the industry, this analysis allows you to determine the gaps in your current system and how to close them.



## STAKEHOLDER EXAMINATION

Once the various security processes in your organization have been mapped, SPO performs a stakeholder examination of those people responsible for outcomes within the processes. SPO seeks to learn the stakeholders' expectations, roles, responsibility

ties and key performance indicators. This key stage focuses on determining not only who is responsible for implementing and managing security processes, but who parts of the organization rely on those security outputs and how they measure the performance of security as it stands.

## TECHNOLOGY ASSESSMENT

Technology is a key component of any security program, but effective processes require that technology support the process and not the other way around.

SPO performs an assessment of your current technology, security's requirements for the technology, and how the technology meets those requirements.



SPO can also benchmark the current technology against possible additional or replacement technology to evaluate additions or changes to the system based on proven evidence, not speculation.

## THE ROAD MAP

The end result of a successful SPO engagement is to develop a security Road Map that will guide the organization for the short and long-term. This Road Map will identify gaps to be filled as well as improvements that will create quantifiable value improvements to the organization.

## BENEFITS OF SPO

- Know what people, processes, and tools are at your disposal
- Understand how your entire organization defines the role and value of security
- Maximize the efficiency and performance of your security processes
- Define a clear path for future growth
- Determine and measure the KPIs that will prove security's impact to the organization
- Obtain actionable intelligence allowing you to make informed decisions