



YOUR TRUSTED
SECURITY
ADVISOR

(800) 547-9988
www.aronsonsecurity.com

REGIONAL OFFICES

- Seattle, Washington
- Spokane, Washington
- Portland, Oregon
- Bend, Oregon
- Eugene, Oregon
- Rushville, Indiana
- Lake Mary, Florida

MORE ABOUT ASG

ASG is the premier independent integrator of enterprise security solutions. Building on a strong reputation for engineering and service for over 45 years, we provide engineering excellence, world-class service, and security expertise to premier regional and national organizations.

We focus on providing best-in-class physical and integrated security solutions to enterprise level organizations including access control, video surveillance, intrusion detection, perimeter protection, and intercom/emergency call solutions.

Security Process Optimization Analysis, Performance, Clarity

What is Security Process Optimization™?

At ASG, we have developed the discipline of Security Process Optimization (SPO) as a way to manage the roles, relationships, processes, and technological structures that are unique to directing and controlling outcomes within security in order to achieve the organization's goals, cut cost, drive performance, and increase organizational value.

ASG's Approach

Our SPO approach is to link the strategy of your organization with the people, process, and tools needed to execute that strategy. We do this through the use of three professional services:



Security Assessment:

Our SPO assessment practice is designed to analyze how your current security strategy is deployed, how it is measured, and how it performs.

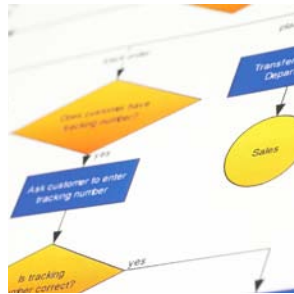
This assessment is composed of the following high level elements:

- Technology Assessment: Identifies the current technology and systems architecture
- Process Assessment: Identifies security's core processes and the people who use, manage, support, and benefit from security
- Executive Assessment: Assesses the strategic importance of security to the organization

Through this assessment practice, ASG creates a powerful snapshot of how your organization defines security's role and value, how it is being articulated, how it is being managed, and how it balances risk versus return.

Process Improvement:

Once you have gained an in-depth knowledge of the your current security technology, processes, and performance, ASG focuses on providing the solutions, technology, and intelligence you



need to make immediate performance improvements to your security operations and processes. More importantly, we help you determine and measure the key performance indicators (KPI) that allow your executive management team to stay up to date with security's impact on the organization and make informed decisions on how to improve security's value over time.



Security Planning:

With your KPIs known and measurement practices in place, you now have the tools necessary to develop a clear picture of your security strategy and how to continue supporting the organiza-

tion into the future. Security Planning develops key strategies to improve your performance over time including:

- Creating an architecture to guide the design, acquisition, and deployment of technology
- Identifying the processes, roles, and tools needed to create continuous improvement
- Determining the KPI performance levels that will guide the budget and timing for the acquisition of resources and technology
- Planning a road map for future deployment, allowing the organization to prepare for optimum performance

Benefits of SPO

SPO allows you to increase the value of security within your organization by:

- Knowing what people, processes, and tools are at your disposal
- Understanding how your entire organization defines the role and value of security
- Maximizing the efficiency and performance of your security processes
- Charting a clear road map for future growth
- Determining the KPIs that will define success – and measuring them
- Obtaining actionable intelligence allowing you to make informed decisions