



YOUR TRUSTED
SECURITY
ADVISOR

REGIONAL OFFICES

Seattle, WA Portland, OR
Spokane, WA Bend, OR
Rushville, IN Eugene, OR
Lake Mary, FL

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MORE ABOUT ASG

ASG is the premier independent integrator of enterprise security solutions. Building on a strong reputation for engineering and service for over 45 years, we provide engineering excellence, world-class service, and security expertise to premier regional and national organizations.



National Account Program

Reliable, Scalable, Consistent Results

ASG has long been known in the Northwest as experts in the field of security solution design, engineering, and implementation. Our National Account Program allows you to take advantage of our premier experience and expertise anywhere in the United States and abroad. We focus on delivering the ASG Path to Value to organizations with operations spread throughout the country providing the same level of quality integrated security solutions as our regional offices with reliable, scalable, consistent results.

Reliable

Our National Account Program begins each project in accordance to our Path to Value by developing a business baseline followed by a fully developed and designed engineering package. Our highly trained Engineering Team develops detailed project designs and drawings based on years of experience, industry best practices, and individualized function and needs analysis. This level of detail ensures that each solution will deliver functional, reliable results across your organization.

Scalable

Whether you are looking to secure a few small offices throughout the State, large commercial buildings across the Nation, or multiple data centers across the Continent, our National Account Program can provide a solution that scales to your needs and growth. The key to our scalability is our National Account Integration Team or NAIT. ASG partners with pre-qualified local integrators to deliver the right sized workforce to any project. These NAIT partners employ highly trained technicians working to predefined standards refined to provide contractual protection while safeguarding your intellectual property and critical business information. The NAIT team is prepared to quickly and efficiently respond to your needs, implementing ASG designed solutions right where you need them.

Consistent

Whether you are implementing one or one hundred projects, our Project Management Team will provide you a single point of contact to ensure that each project is consistently developed and delivered to meet your standards. Our team coordinates local integrators, subcontractors, product suppliers, and site representatives to complete each project on time and on budget. Our process self-manages through weekly project status reports to keep you informed of project progress, dependencies, and punch list status to deliver a seamless, turn-key solution.

Results

Our National Account Program delivers the same level of quality service, customer care, and value as our regional offices, with some additional features relevant to organizations with a national footprint. Let ASG assist you with national deployment and experience benefits including:

- Streamlined site assessment, estimation, and implementation through our NAIT partners
- Development and design of standardized, enterprise wide solutions to save time, reduce budget, maintain quality control, and reduce total cost of ownership
- Qualified, highly trained, local technicians implementing ASG's best-in-class design
- Single point of contact for system design, development, engineering, implementation, project management, maintenance & repair
- Subject matter expertise in areas that pertain to large scale national deployments
- Cost control through master subcontracts already in place with our NAIT partners
- Priority resource scheduling with local teams allows for faster implementation
- Confidentiality and standards compliance
- Enhanced Quality Control practices include site visits from an ASG technical coordinator
- Expedited system programming and emergency service troubleshooting from ASG Application Engineers via remote access
- A single point of contact to provide dependable, knowledgeable service and maintenance to every location in your organization

Contact our National Account Division today to learn more about how ASG help you implement an enterprise wide security solution across the United States and abroad.